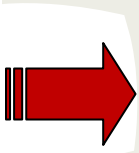




▶ Bernhard Strauch joined Daniel Partners as Associate Partner in April. Profile article below

○ Summer | ○ 2013



▶ Save the date – 4th September 12.00 – 13.30 Zug – Mike Tunstall & Brad Daniel present to the Zug Commodity Association on “Smart Transitions”, location Zug, venue to be advised



▶ Metals Client Treasury Project – go-live SAP Commodity Management Module – see below

Daniel Partners

Newsletter

BUSINESS & FINANCIAL CONSULTING FOR THE ENERGY & COMMODITY SECTOR

Zug, Geneva, London

Daniel Partners specialize in deal and transition consultancy, and have collectively decades of experience in the Upstream and Downstream Oil and Gas sector, having worked for many integrated blue-chip companies and some smaller independents.

Mike Tunstall has thirty years experience working in energy roles in Oil & Gas, delivering IT M&A consultancy across 49 transactions varying from 30m USD to 9.4b USD. Mike has a deep expertise in petroleum retailing, marketing and forecourts technology. He also has extensive knowledge of complex refinery processes and refinery IT applications.

Brad Daniel is a chartered accountant with 20 years experience, and has worked as a leader of control teams, specialising in integration and separation project management. Mike and Brad worked together as respective IT and Finance leads on the very successful transition of BP Coryton refinery to Petroplus.

Yan Liao is a mandarin speaker and former Big 4 audit and advisory professional (KPMG and Ernst & Young) with eight years extensive experience working for international and Chinese local clients. For a full list of project services please see our website www.danielpartners.ch



Bernhard Strauch joins Daniel Partners:

Bernhard has fifteen years of progressive experience working in finance roles in mining and metals, downstream oil & gas and pharmaceuticals. In addition he is a qualified German Tax Advisor with a degree in International Business Administration from the University of Vienna.

As a finance specialist, Bernhard has extensive ERP project management and implementation experience, including FI/CO and Treasury (TRM) modules as tailored to the mining and metals industry. Other specializations include group consolidations, cash flow optimization and tax reporting. bernhard.strauch@danielpartners.ch

Unconventional Oil & Gas

At Daniel Partners we look ahead to prepare for new market conditions – many clients are sending team members to learn about the differences between conventional and unconventional oil and gas. Brad Daniel recently attended training in London, and we are positioned to anticipate the cost and performance management impacts of engaging in unconventional plays.

Recent Successful Projects:

Upstream Client - Work Flow Solution

Daniel Partners recently automated a capital expenditure authorization process for an upstream client, reducing processing time and completing the project on time and on budget. The finance department corporate policy on capital expenditure was re-written and released as part of the project.

Metals Client – Treasury Project

Daniel Partners managed successfully the SAP Treasury system enhancement at a blue chip metals recycling and processing company. The client is adapting processes and reporting alongside the implementation of parts of the newest SAP Commodity Management modules.